# Certified PPP Professional EXECUTION Course







### The APMG PPP Certification Program

The APMG PPP Certification Program is an innovation of the World Bank Group (WBG) and International Finance Organisations with a shared vision of enhancing Public Private Partnerships (PPPs) performance globally. CP<sup>3</sup>P is the definitive credential to demonstrate that practitioners are aligned with international PPP good practice.

# Course description

The Execution Course represents an intensive classroom-based five-day workshop that will provide practitioners with an in- depth knowledge of the relevant aspects covered during the Course. It will also reaffirm the basic features and characteristics of PPPs.

### Course content

The Execution Course extends the context of the Foundation and Preparation Courses and the CP<sup>3</sup>P program whilst it will cover chapters 5 to 8 of the PPP Certification Guide.

Specific matters to be dealt with in the Preparation Course include:

- Structuring and Drafting the Tender and Contract
- Tendering and Awarding the Contract
- Main Challenges and requirements for managing the tender process up to executing the contract
- Strategy, Delivery and Commissioning
- Proactive contract management strategy, the main features of contract Management function, and the main challenges of contract management Operations and Hand-Back

### Statement of course aims

The purpose of the Execution course is to confirm whether practitioners have achieved sufficient understanding of how to apply the structuring & drafting process of PPP tender documents and the PPP contract, the tendering and awarding of PPP contracts, and the management of PPP contracts during the Construction and Operations Phases.

A successful practitioner should with suitable direction and as part of a multidisciplinary team, be able to start applying the new-found knowledge leading to improved public service delivery.

For practitioners involved on the private sector side of PPPs, the certification will enable the practitioner, with suitable direction and as part of a multi-disciplinary team, to start applying knowledge of the PPP concept as an asset/business opportunity, and of governments objectives and institutional arrangements

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### **Course format**

The classroom-based five-day workshop is experiential and interactive. Practitioners are exposed to relevant country and/or sector case studies that are being used to embed principles and processes.

On day four, practitioners complete a sample exam paper.

### Who should attend?

Executive decision makers, senior government employees and private sector practitioners involved with infrastructure and service delivery. This course is recommended for finance, economics, legal, procurement, environmental, risk and engineering practitioners.

### **Pre-requisites**

Practitioners need to pass the Foundation exam in order to qualify for the Execution Course.

### **Requirements for pre-course work**

Practitioners receive compulsory prereading material electronically four weeks before the training starts.

## Requirements for homework

Practitioners will be requested to read additional training material, to complete mock tests, consider case studies and relevant articles during the four-day period.

### **Exam pass marks**

To pass the exam, practitioners must obtain a minimum of 50%. If a candidate fails to achieve the minimum of 50% they will need to rewrite the exam at an additional charge.

#### Exams

- Exams are paper based and will be written on day five of training.
- The exam is based on chapters 5-8 of the PPP Certification Guide
- The exam consists of 80 multiple choice questions that need to be completed in 2.5 Hours
- The exam is an open book exam.

### **Previous attendees**

Barclays Africa, Eskom, Cobra Group, Daewoo, Murray and Roberts, IX Engineers, Burmeister Consulting Engineers, Cape Town Metro, Genesis Analytics, Johannesburg Metro, Tshwane Ekurhuleni Metro, Midvaal Metro. Municipality, eThekwini Metro, City of Mbombela, East Rand Water Care Company, Gauteng Infrastructure Finance Stellenbosch Municipality. Agency. SALGA, Siemens, Stockholm International Water Institute, SA National Treasury Government Technical Advisory Centre, Export Credit Insurance Corporation of South Africa, Umgeni Water and the Gautrain Management Agency.

Practitioners represented Angola, Botswana, Ireland, Namibia, South Africa, South Korea, Zambia, Kenya and Nigeria.

### **Course leader**



### **Course leader**

Andre Kruger is a CP<sup>3</sup>P lead trainer and exbanker with more than 30 years of banking experience. He specialised in infrastructure finance, public-private partnerships, and public-sector credit in Barclays Africa.

Mr. Kruger has significant experience dealing with government and its stateowned companies in South Africa, Africa and globally, and specifically the energy sector including electricity generation, transmission, distribution, water and sanitation.

Mr. Kruger will be supported in the delivery of this course by professionals that are also accredited CP<sup>3</sup>P trainers.

### **Fees include**

Training guide, training material and the online exam.

#### Venue:

SAICE House, Block 19, Thornhill Office Park,94 Bekker Road, Vorna Valley, Midrand.

### **Registration/Enquiries**

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