



PPP TRAINING ONLINE

in collaboration with



# CERTIFIED PPP PROFESSIONAL

Live Online: Preparation Course



## CP<sup>3</sup>P PREPARATION COURSE



### The Program

The APMG PPP Certification Program is an innovation of the World Bank Group (WBG) and international finance organisations with a shared vision of enhancing Public Private Partnerships (PPPs) performance globally. CP<sup>3</sup>P is the definitive credential to demonstrate that practitioners are aligned with international PPP good practice.

### Course description

The Preparation Course consists of an intensive four-day workshop that will provide practitioners with an in-depth knowledge of the relevant aspects covered during the course. It will also reaffirm the basic features and characteristics of PPPs.

### Course content

The Preparation Course expands on the context of the Foundation Course and the CP<sup>3</sup>P programme, whilst covering chapters 2 to 5 of the PPP Certification Guide.

Specific matters to be dealt with in the Preparation Course include:

- *Establishing a PPP Framework*
- *Key issues in designing a PPP Unit*
- *Government fiscal commitments*
- *Project identification and screening as a possible PPP*
- *Concept of cost benefit analysis*
- *Risk analysis process*
- *Commercial, environmental and legal feasibility of the project*
- *Value for money assessment*
- *Consider procurement strategies*
- *Structuring and drafting the tender and contract*

### Statement of course aims

The Preparation Course is designed to provide practitioners with the knowledge and understanding to apply and tailor PPP frameworks and PPP project identification, screening, appraisal, and preparation processes in a given governmental context.

With suitable direction and as part of a multi-disciplinary team, a successful public sector practitioner should be able to start applying the new-found knowledge leading to improved public service delivery.

For practitioners involved in the private sector side of PPPs, the certification will enable them, with suitable direction and as part of a multi-disciplinary team, to start applying knowledge of the PPP concept as an asset/business opportunity, and of governments objectives and institutional arrangements.

## Course format

The four-day workshop is experiential and interactive. Practitioners are exposed to relevant country and/or sector case studies that are used to embed principles and processes.

## Who should attend?

Executive decision makers, senior government employees, and private sector practitioners involved with infrastructure and service delivery. This course is recommended for finance, economics, legal, procurement, environmental, risk, and engineering practitioners.

## Pre-requisites

Practitioners must pass the Foundation exam to qualify for the Preparation Course.

## Requirements for pre-course work

Practitioners receive compulsory pre-reading material electronically at least two weeks before the training starts.

## Requirements for homework

Practitioners will be requested to read additional training material, to complete mock tests, consider case studies and relevant articles during the four-day period.

## Exam pass marks

To pass the exam, practitioners must obtain a minimum of 50%. If a candidate fails to achieve the minimum of 50% they will need to rewrite the exam at an additional charge.

## Exams

- Exams are taken online through APMG's Procter U process.
- The exam is based on chapters 2-5 of the PPP Certification Guide.
- The exam consists of 80 multiple choice questions and must be completed in 2.5 hours.
- The exam is an open book exam.

## Previous attendees

Barclays Africa, Bloemwater, Eskom, Cobra Group, Daewoo, Murray and Roberts, IX Engineers, Burmeister Consulting Engineers, Cape Town Metro, Genesis Analytics, Johannesburg Metro, Tshwane Metro, Ekurhuleni Metro, Midvaal Municipality, eThekweni Metro, City of Mbombela, East Rand Water Care Company, Gauteng Infrastructure Finance Agency, Stellenbosch Municipality, SALGA, Siemens, Stockholm International Water Institute, SA National Treasury Government Technical Advisory Centre, Export Credit Insurance Corporation of South Africa, Umgeni Water and the Gautrain Management Agency.

Practitioners represented Angola, Botswana, Ireland, Namibia, South Africa, South Korea, Zambia, Kenya, and Nigeria.

## Course leader



Mr Andre Kruger

## Course leader

Andre Kruger is a CP<sup>3</sup>P lead trainer and ex-banker with more than 30 years' banking experience. He specialised in infrastructure finance, public-private partnerships, and public-sector credit in Barclays Africa.

Mr. Kruger has significant experience dealing with government and its state-owned companies in South Africa, Africa and globally, and specifically the energy sector including electricity generation, transmission, distribution, water and sanitation.

Professionals that are also accredited CP<sup>3</sup>P trainers will support Mr Kruger in delivering this course.

## Fees include

Two highly experienced trainers that delivers the live online interactive course.

The APMG exam fees.

## Registration/enquiries

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