

CRYSTAL TEC

CUSTOM SOFTWARE DEVELOPMENT

MEETING YOUR BUSINESS NEEDS

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CRYSTALTEC

WE DEVELOP CUSTOM SOFTWARE TO MEET YOUR BUSINESS NEEDS

We understand that every business is unique and your competitiveness relies on you being different from your competitors. Your business process is one of those unique items that sets you apart.

If you have a manual and repetitive process in your business, it can be a huge drain in the company's productivity.

“Off the shelf” software solutions are a one size fits all approach, where it does not address the uniqueness of your business process. Instead of the software adjusting to your needs, you ended up adjusting to how the software operates. The result is you lose that unique process that sets you apart from your competitors.

That is where Crystal Tec Custom Software Development will come in. We are helping small to medium businesses to overcome their business challenges through the development of customised software solutions that automate your business process according to your needs.

SUCCESS STORIES: CASABLANCA WOOLHOUSE

BUSINESS OPERATIONS:

Casablanca sells wool products such as carpets and blankets. The customers are mostly tourists brought by tour companies to the Casablanca warehouse. A unique aspect of the Casablanca business is its relationship with tour companies and tour guides. Casablanca offers tour companies and guides with various amount of commissions depending on the number of tourists, items bought, tour types and agreements with the tour company.



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CHALLENGE:

The challenge with the business operations is the creation of Sales Reports, which used to be created through Excel. There are daily, weekly and monthly reports that details the products sold for each tour and the amount of commission for the respective tour company and guides.

The report creation entails hours of repetitive encoding by the staff in the Excel form, and there are no existing software solutions that captures the distribution of varying sales commissions. The only way to improve this task is to create a custom software that will automatically create a sales report, compute the sales commissions and deductions just by selecting which products are sold during the specific tour.

SOLUTIONS



Crystal Tec created a cloud based application, that will automatically compute commissions and deductions, create weekly and monthly reports just by selecting the span of date. We are proud to say that the application significantly reduces the time consumed on creating the sales reports from hours to just a few minutes.

The application is created using the latest development framework for both back end and front end. We create all our applications using an opensource framework rather than creating the application base from scratch. This offers advantages for both our client and us.

Crystal Tec provides the mobility of the software's management for the clients by using an open source framework, which allows the client to have access to the entire source code. Therefore, clients have the freedom to pass it on to their own IT service or another software development company of their choice, as this framework is easy to pick up and maintain.